

PIONEER NATURAL RESOURCES RESOURCE DEVELOPMENT COUNCIL NOVEMBER 16, 2005

ALASKA RESOURCES 2006



ALASKA E&P OPPORTUNITIES

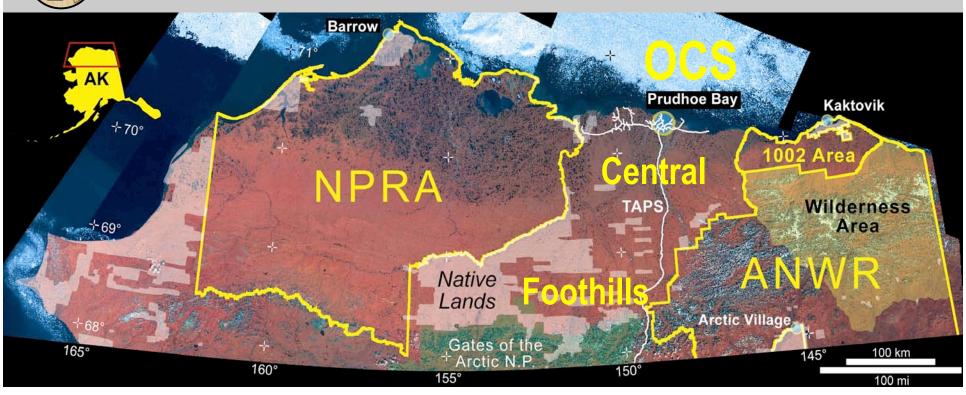
- PRESENTATION OUTLINE
 - North Slope E&P Areas and Challenges
 - Keys to Success in Alaska
 - Pioneer's Alaska Portfolio
 - Summary



NORTH SLOPE E&P AREAS AND CHALLENGES

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NORTH SLOPE EXPLORATION AREAS



Central

- Relatively Mature
- Oil Prone
- Near Infrastructure
- Smaller, Lower
 Quality Reservoirs
- Viscous Resource

Foothills

- Lightly Explored
- Gas Prone
- Huge Resource
- No Infrastructure
- Challenged by Topography

NPRA

- Under-Explored
- Oil & Gas
- Huge Resource
- On Trend with Big
- Fields
- Little Infrastructure

<u>OCS</u>

- Under-Explored
- Oil & Gas
- Huge Resource
- Technical Challenges
- Higher Costs

ANWR

- Un-Explored
- Huge Resource
- On Trend with Big Fields
- No Current

Access

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Alaska Investment Considerations

Strengths

- Prolific petroleum system
- High impact opportunities
- Located in North America
- **■Pipeline (TAPS) to market**

Opportunities

- Business opportunities opening for Independents
- Improving regulatory process
- North Slope gas resources

Weaknesses

- •High operations & transport cost
- Infrastructure challenged
- Long project cycle times
- Low returns @ lower oil prices
- Limited season for access

Threats

- Higher taxes
- Regulatory delays or costs
- Project delays or cost overruns
- Return to lower oil prices



KEYS TO SUCCESS IN ALASKA



NEW ENTRANT PRIORITIES

- PORTFOLIO BUILDING Need critical mass for cost effective operations and risk mitigation
- REDUCING COSTS Must find ways to reduce the cost of all E&P activities
- ACCESSING INFRASTRUCTURE
 - Access to existing facilities for smaller fields
 - Gas exploration requires Alaska Natural Gas Pipeline
- SECURE PERMITTING, HSE and STAKEHOLDER RELATIONS EXPERTISE
 - Improving, but challenging regulatory environment
 - Highest HSE Standards in the oilfield
 - Complex Stakeholder Group



PIONEER ALASKA STRATEGY

Goal: Reduce Cost and Commercialize Economically Challenged Resources on the North Slope

- Achieve a Step Change in the North Slope Cost Structure
 - Independent Mindset
 - Challenge Existing Methods
 - Bring in Successful Concepts from Other Areas
 - Collaborate with Contracting Community
- Decrease Project Cycle Times
- Leverage Existing Infrastructure



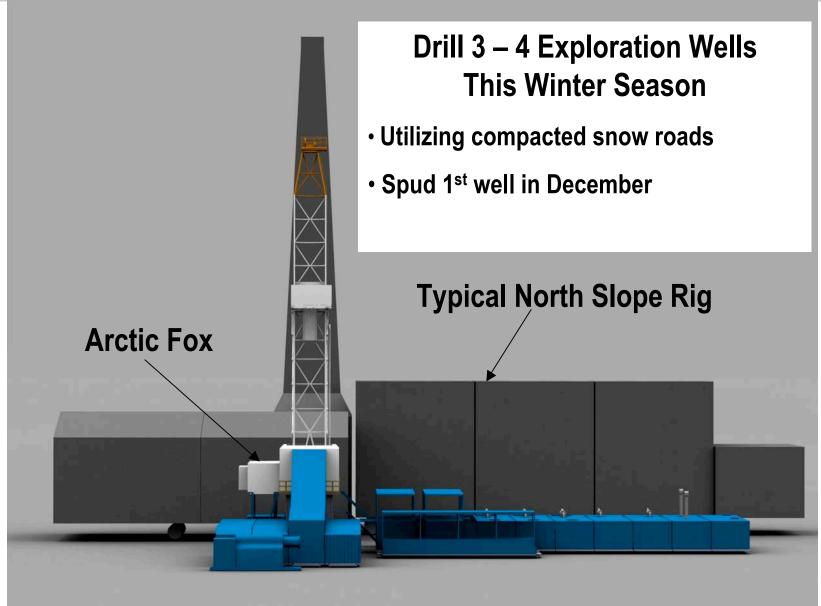
ARCTIC FOX RIG

DESCRIPTION

- Fit for Purpose Exploration Rig
- Rig Construction Underwritten by Pioneer Contract
- Owned and Operated by Doyon/Akita JV
- Light Weight, Mobile Breaks Down in Truckable Modules
- Telescoping Double Capacity to ~12,000'
- Delivery early December 2005
- OBJECTIVES
 - Reduce Exploration Well Costs
 - Spend Less Time/Money on Ice Roads
 - Amortize Fixed Costs Over More Wells
 - Accelerate Evaluation of Exploration Acreage
 - Drill More Wells Each Season



ARCTIC FOX EXPLORATION RIG





PIONEER'S ALASKA PORTFOLIO



Pioneer Growth Opportunities

Alaska

Commercialize Oooguruk and Cosmopolitan; continue exploration program focusing on nearer-term production prospects

Chinchaga

2005 drilling program unlocked 150 additional locations

Horseshoe Canyon

Increasing 2005 program from 80 to 180 wells; expect similar level in 2006

Mannville

Four horizontal CBM tests in 2H '05

Uinta / Piceance

Testing Castlegate / Columbine Springs CBM and Entrada tight gas potential in 2H '05; added over 16,000 acres YTD

Spraberry

Recently added 800 locations; increasing rig count from six in 1H '05 to 14 for 2006

Rockies

Actively pursuing significant new CBM plays

Raton

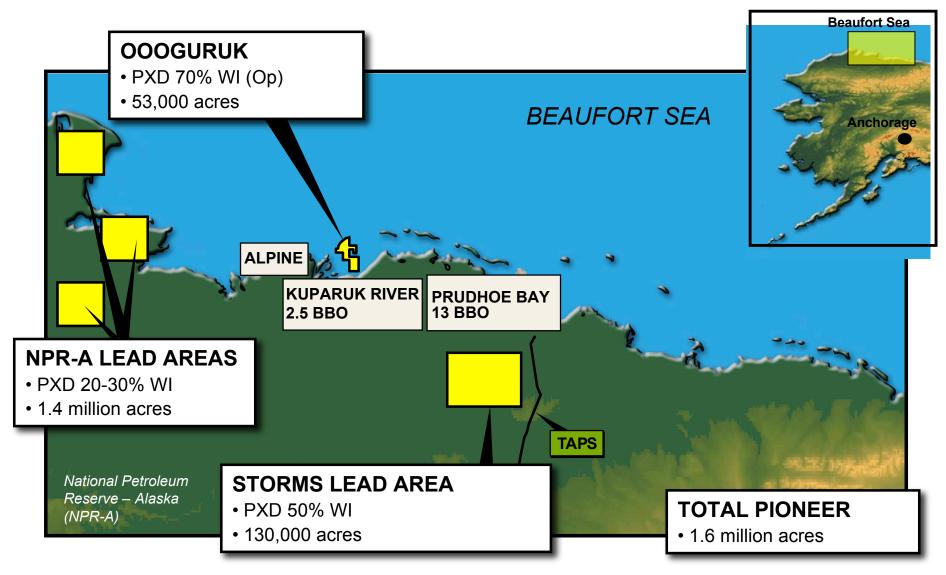
Continue aggressive pace of development; added over 15,000 acres YTD

Onshore Gulf Coast

Increasing rig count from two in 1H '05 to five in 2006; targeting tight gas opportunities; added over 175,000 acres YTD

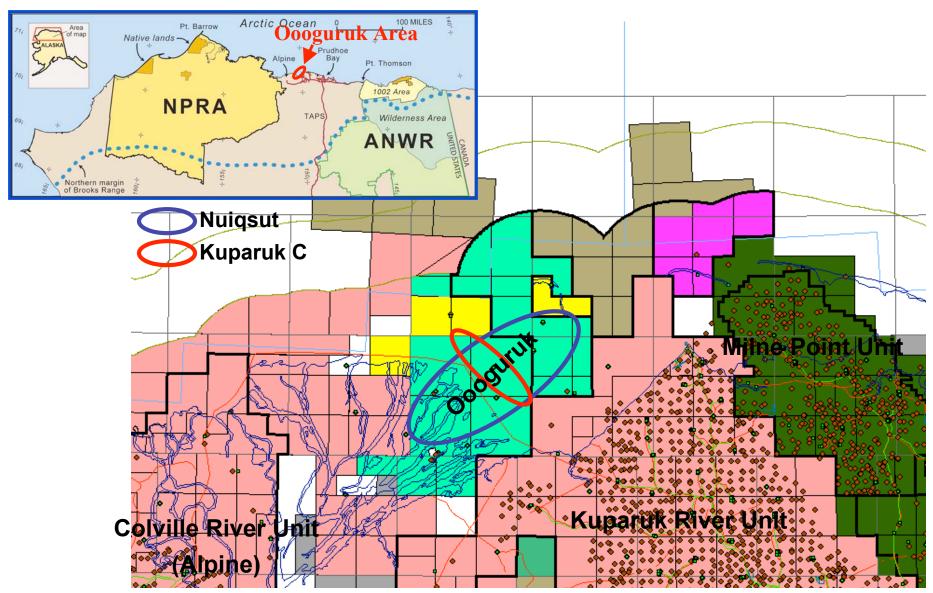


NORTH SLOPE OPPORTUNITIES



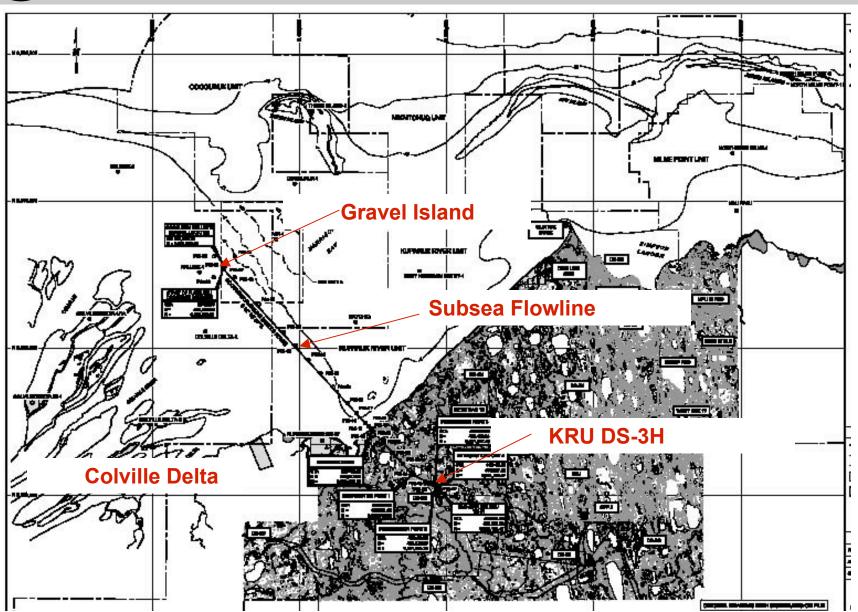


OOOGURUK LOCATION MAP





PROPOSED OOOGURUK DRILLSITE





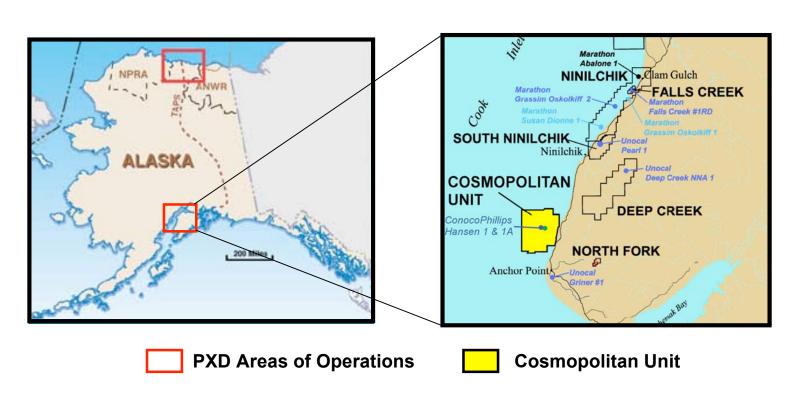
OOOGURUK PROJECT TIMELINE

- GOAL Reach Go Forward Decision in 4Q 2005 and Commence Laying Gravel in 1Q 2006
- MILESTONES TO YEAR END
 - Conclude Commercial Negotiations
 - Conclude Permitting Process
 - Secure Equipment & Service Providers
- FIRST OIL GOAL 2007/2008



COSMOPOLITAN ACQUISTION

- 25,000 acres in Cook Inlet
- Shooting new 3-D seismic to further refine previous discovery
- Acquired 10% WI, with option to increase to 50% WI and assume operatorship from ConocoPhillips



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SUMMARY

- NORTH SLOPE EXPLORATION AREAS
 - World Class Potential
 - Remote, High Cost Areas
 - Infrastructure Challenged, Particularly for Gas
- KEYS TO SUCCESS
 - Portfolio Building
 - Accessing Infrastructure
 - Working to Reduce Cost
 - Accessing Expertise in HSE, Permitting and Stakeholder Relations
- PIONEER PORTFOLIO
 - Strong Position in the Central Slope Near Infrastructure
 - Undeveloped Discovery Oooguruk
 - Exploration Area Storms
 - Large Acreage & Seismic Holdings in NPRA
 - New Interest in Cook Inlet
 - Cosmopolitan Undeveloped Discovery